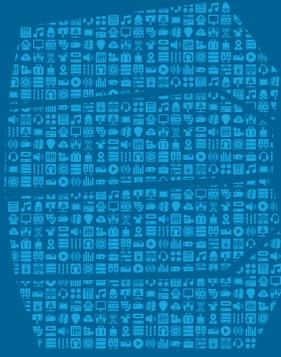
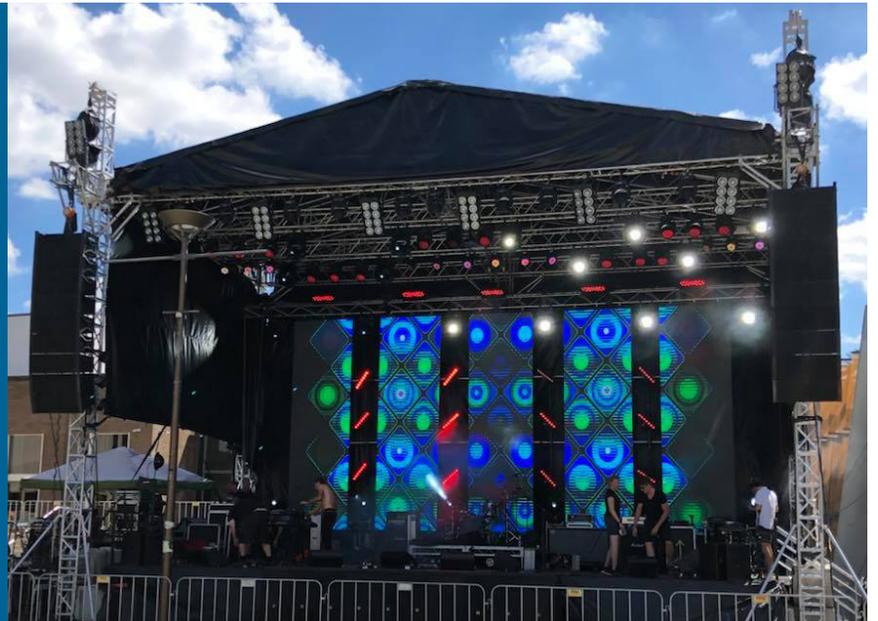


PARTNER STORY



LIVE ENTERTAINMENT



OPPORTUNITY

Upgrade lighting package offerings to deliver sensational lighting on stages of all sizes for music festivals, concerts, musical theater shows and events across Australia.



SOLUTION

Show Technology suggested the MAC Quantum, which combines the latest in LED technology with Martin's proprietary design. Neal quickly realized the Quantum series was exactly what Eclipse needed.



It's been great sending such reliable fixtures out on gigs, we've already used them at the Canberra's main NYE celebration and recent CAT Awards—we were very impressed."

ECLIPSE LIGHTING AND SOUND, AUSTRALIA

Eclipse Lighting and Sound recently secured multiple Martin by HARMAN MAC Quantum fixtures from Show Technology to supply for music festivals, concerts, musical theatre shows and more.

Eclipse Lighting and Sound is an all-in-one production house that provides audio and lighting solutions for music festivals, concerts, corporate dinners, and musical theatre shows of all sizes across eastern Australia. Chris Neal, the Managing Director of Eclipse Lighting and Sound, was preparing for the upcoming festival season, and decided it was time to replace his aging MAC2000 fixtures with something that could deliver sensational lighting on stages of all sizes.

In order to meet these needs, Neal reached out to Show Technology to find a powerful yet versatile fixture. Show Technology suggested the MAC Quantum, which combines the latest in LED technology with Martin's proprietary optical design. Neal quickly realized the Quantum series was exactly what Eclipse Lighting and Sound needed.

"The Quantum fixtures are a great addition to the Eclipse Lighting and Sound family," said Neal. "It's been great sending such reliable fixtures out on gigs and not having people calling me for lamp replacements. We've already used them at the Canberra's main NYE celebration and recent CAT Awards—we were very impressed."

Eclipse Lighting and Sound required fixtures that draw minimal power and create almost no heat or noise during operation. The fixtures also needed to be bright enough to illuminate large stages, with a compact footprint for smaller stages where space is limited. Finally, the fixtures needed to be extremely durable to keep up with Eclipse's busy production schedule.

The MAC Quantum series was the perfect choice for Eclipse to incorporate into their lighting solution packages. The proprietary LED technology delivers low power consumption and minimal heat, while also offering exceptional reliability. As the first





The Quantum fixtures are a great addition to the Eclipse Lighting and Sound family.”

real alternative to a 700/800 watt HID fixture, the MAC Quantum profile is capable of top-quality white light with a fast, smooth CMY color mixing system and crisp gobo projection—all in a compact and low weight design.

“Eclipse Lighting and Sound had been using MAC2000 fixtures for a long time,” said Mike Gearin at Show Technology. “Chris wanted to upgrade to with the latest, most advanced Martin technology available, so we suggested the MAC Quantum fixtures. They were immediately impressed by how bright and sharp all of the fixtures were.”

“It has been a pleasure for HARMAN Professional Solutions to be associated with Eclipse Lighting and Sound, and to be able to extend a fitting solution that seamlessly meets the requirements of a diverse set of spaces,” said Ramesh Jayaraman, VP & GM HARMAN Professional Solutions, APAC. “We Thank Eclipse Lighting and Sound for their confidence in our iconic brands, and Show Technology for their customer relationship and support.”



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PRODUCTS USED

MARTIN MAC QUANTUM PROFILE

MARTIN MAC QUANTUM WASH

ABOUT HARMAN

HARMAN (harman.com) designs and engineers connected products and solutions for automakers, consumers, and enterprises worldwide, including connected car systems, audio and visual products, enterprise automation solutions; and services supporting the Internet of Things. With leading brands including AKG®, Harman Kardon®, Infinity®, JBL®, Lexicon®, Mark Levinson® and Revel®, HARMAN is admired by audiophiles, musicians and the entertainment venues where they perform around the world. More than 50 million automobiles on the road today are equipped with HARMAN audio and connected car systems. Our software services power billions of mobile devices and systems that are connected, integrated and secure across all platforms, from work and home to car and mobile. HARMAN has a workforce of approximately 30,000 people across the Americas, Europe, and Asia. In March 2017, HARMAN became a wholly-owned subsidiary of Samsung Electronics Co., Ltd.



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